

# **EXHIBIT 56**

**From:** DENIS.HUANG [huangzy@cptf.com.cn]

**Sent:** Tuesday, February 13, 2007 4:02 AM

**To:** SALES胡美芳

**Subject:** ???: file

**Attachments:** 西安??理????.doc; 西安??理???.ppt

自我了解即可！

DENIS.HUANG 2007/2/13

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发件人: yliang6699 [<mailto:yliang6699@163.com>]

发送时间: 2007年2月8日 12:26

收件人: huangzy@cptf.com.cn

主题: file

Dear mr.Huang

(See attached file: 西安总经理会议记录.doc)(See attached file: 西安总经理会  
汇报.ppt)

liang yuan

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HYPERLINK "<http://www.126.com/>" \n想加入吗？1.9亿用户正在使用网易邮箱 www.126.com

Exhibit  
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9/20/2022  
Wang Zhaojie - V2

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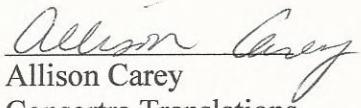


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COUNTY of NEW YORK )         ss:

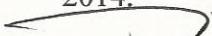
**CERTIFICATE OF ACCURACY**

This is to certify that the attached document, "CHU00047658 - CHU00047662" originally written in *Chinese* is to the best of our knowledge and belief, a true, accurate and complete translation into *English*.

Dated: December 17, 2014

  
Allison Carey  
Consortra Translations

Sworn to and signed before ME this  
17th day of December  
2014.

  
Notary Public

JAMES G. MAMERA  
Notary Public- State of New York  
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partner

## **January 23, 2007 CPT Industry General Manager (Xi'an) Meeting Minutes**

**Meeting Time:** January 23, 2007

**Meeting Location:** Fanglin Fragrant Garden Hotel, Xi'an

### **Attending units and personnel:**

**Beijing Matsushita:** Wenqiang Fan, Xinwen Huang, Hai Huang

**Xianyang IRICO:** Daoqin Xing, Mengquan Guo, Ximin Wang, Xiaolin Shen, Jun Yao, Gaowen Xu

**SEG Hitachi:** Guojun Yang, Peng Guo

**LPD:** Chang Gi Kim, Jiangnan Yu

**Changsha Shuguang:** Yaping Yang, Jing Feng

**Nanjing Huafei:** Jianzhong Sheng, Dezhu Zhang, Minghui Xu

**Shanghai Novel:** Wei Sun, Zhiping Xu, Qing Ye

**Samsung SDI:** Yihuan Wu, Yun Xie

**CPT:** Xiaoyan Liu

**Meeting Chair:** Secretary-General Guojun Yang

### **Content:**

Chairman Daoqin Xing delivered welcome speech:

2006 was a difficult year for the industry. In 2005, global market shrank, but Chinese market grew. However, in 2006, the Chinese market also shrank. Companies are facing transformation, and CRT will be concentrated in China, India and the surrounding areas in the future. As a community of interests, all should jointly explore how to develop the industry. (To effectively integrate resources).

Wenqiang Fan, President of the Association, read the letter that Thomson (Seligent) explained the reason of their absence from this meeting.

Information personnel representative reported the market conditions of 2006 and 2007 and elaborated the severe market trends (see attachment for details).

Moderator: 2006's inventory carried over to 2007; therefore, 2007 has 2-month extra production capacity (the Shanghai Meeting had suggested one month shutdown). Facing the significant increase of the current inventory and the decline of prices, all are very clear that we should discuss the next step. It is reported that, by the end of 2006, the inventory was 5 to 6 million in the industry, and it is estimated that the inventory will be over 10 million in January 2007. We hope to form a guideline document to make the CPT industry well survive. All companies must operate under the industry's decision. Recently, I heard that several LCD companies want to cooperate and I think the industry's joint action is the right direction. I hope that all attending executives work together to consume the inventory of 10 million in the industry as soon as possible.

President of the Association: From a global point of view, the display industry is in a stalemate, and the development of FPD is in a transition stage. LCD's global investment peak period has passed, and now LCD is entering its second phase (integration phase). The total production capacity of LCD should be able to fix in 2010. Our original pessimistic projection is that in 2010, LCD will be 170 million and CRT will be 70 million. Now we do not think so (LCD capacity is expected to be 80-90 million); it will not be more than 100 million. Global TV demand is 220 million sets, of which 110 million are FPD, and 110 million are CRT (mostly Chinese companies'). The production lines in Southeast Asia will be gradually reduced (in 2007, China CPT supply will possibly rise to 60% while Southeast Asia shares 30% and other areas share10%). Chinese enterprises should work together and keep harmony to a great extent and to eliminate minor differences. Cooperation is the gist. Currently, five large color TV makers work together, so they have very big strength. Our CPT industry analyzes more on our industry rather than color TV, LCD and globe market. 2007 is a new year and we should specify the industry rules.

Moderator: All (including SDI) are facing difficulties, but we did not analyze the reason causing the current difficulties. Color TV makers cooperated, and CPT inventory soared up high since July. Prices of all materials increase. All of the current inventory is the materials purchased at high prices; cost pressure is very high, so we should work together.

**Executives of respective companies spoke on the meeting topics as follows:**

Novel: We support the Industry Association's decision. We hope the industry can work jointly to cope with and to face the difficulties in survival, and may consider less about the legal aspects. We suggest that the Association set a unified price and control outputs. FPD production is also limited. With respect to Shanghai TFT, the original plan was to expand capacity by 70% to 80%, but now its capacity is also shrinking.

SEG: We plan to shut down the whole plant for 20 days; after that, we will shut down for 10 days depending on the circumstances. (Secretary-General Guojun Yang will not be responsible for SEG's CPT sales any more from January 1. He will be primarily responsible for sales of Hitachi LCD screens as an agent.)

Huafei: Our company has higher requirement on inventory. We have stopped production for one week before the New Year's Day, and will stop production for two weeks or longer around Spring Festival period based on types. We think that coordination by the industry still has some effects. Huafei will control production, sales and inventory based on own interests and the industry's interests.

LPD: LPD Korea will stop production of 4 lines in Q1 this year (in January stopped 3 lines; among four production lines, 2.5 lines are CPT lines). Part of the purchase orders and production plan will be transferred to Huafei and Changsha. The Chinese plants' status becomes more important than it was before. The industry must control inventory.

LG: In December, 21 "/ 25" were shut down for 10 days. Shutting down by the industry's members individually is not strong enough. We suggest the industry should arrange shutdowns uniformly.

CPT: Fuzhou plant plans to produce 4.5 to 6 million pieces in 2007 and the types will be 14" and 21". Currently, Fuzhou has a total of eight production lines; it has converted one line for producing 14 "CPT (capacity is 1.6 million/year) and two lines for producing 21"CPT (capacity is 1.2 million/year) (it plans to use the technology of producing CDT short tubes to produce 21" short tubes after July 2007). We also plan to convert the 4th line, but it depends on the market condition after 2008. After Fuzhou plant starts to produce CPT, CPT Malaysia will reduce part of the outputs. It is anticipated that after a number of years, CPT can keep one plant only. However, when the plant was established in the early stage, its equipment, etc., was supervised by the customs. Now the supervision period has not yet expired, so it is expected to be a longer wait for the shutdown time. CPT's slogan is "fighting to the last single soldier." CPT originally had five CPT plants, but now it has plants in Fuzhou, China and Malaysia only (it closed its plants in Taoyuan, Taiwan, United Kingdom, and Yangmei, Taiwan one after another).

CPT currently has six plants in China, including a LCD module. It also acquired XOCECO to do the whole machine business. Its next step does not preclude the possibility of establishing a new whole machine plant (currently it is also negotiating with BOE).

SDI: Samsung produces strictly based on its purchase orders and arranges shutdown gradually; SDI considers LCD as its competitor. It has the least inventory in the CPT industry.

IRICO: We paid much attention to the essence of the Shanghai Meeting and limit production for 10 to 20 days. We will arrange our production, sales and inventory according to the essence of this meeting. The Industry Association has made great contributions to the nation and the industry. However, it should make some constraints on the current industry situation and should foresightedly understand how to make the industry out of the plight. We also suggest the Industry Association to change its name to "Display Devices Industry Association," etc., to recruit new members and to expand its field of vision.

Beijing Matsushita: We called for meeting with the upstream and the downstream together, preferably led by the color TV makers. We must make the color TV makers know that maintaining the development of CRT industry is an important proposition of TV makers. In 2003, BMCC originally planned to further build a plant in Beijing, and it finally canceled the plan, which now appears to be wise. We hope that CPT will also consider that when it transferred to the Fuzhou plant, it adjusts the production capacity of the Malaysia plant to keep the overall balance. We also suggested that Malaysia plant export more to Europe. (Malaysia has tariff advantages, China - Europe 14 / Malaysia - Europe 7.9). In 2006, BMCC made its efforts to increase export, and export accounted for 55% of the sales. BMCC stopped production during the New Year's Day for three days. Currently, BMCC has over130 models; therefore, it is more difficult to control inventory. This year it needs to clean up its models to raise the overall capability to respond to the market. We hope that in 2007 the industry can control the balance between production and sales; the industry needs to increase exports and enhance global competitiveness. Regarding the matter on request for the government's restoration of export tax refund, what the industry previously did has not aimed at the right target. Currently, we have already contacted a consulting firm under the Ministry of Finance to promote this. If it is successful, they will charge certain fee. If not, they will not charge at all.

Secretary-General Yang: The policy of this meeting: limit production, reduce inventory, and keep price.

President of the Association Fan: The meeting needs to form a press release so that all

speak with one voice. (Please pay attention to information security and information propaganda, and keep the meeting content from spreading outside.)

2007 shutdown schedule and expected inventory during the Spring Festival

	<b>February</b>	<b>Estimated inventory volumes at the end of February</b>
<b>SEG Hitachi</b>	10th to 28th	400,000
<b>Shanghai Novel</b>	16th to 28th	400,000
<b>Nanjing Huafei</b>	16th to 28th	300,000
<b>Changsha LG</b>	10th to 25th	250,000
<b>Chunghwa Picture Tubes</b>	15th to 28th	0
<b>Samsung SDI</b>	15th to 28th	200,000
<b>IRICO</b>	15th to 28th	500,000
<b>Beijing Matsushita</b>	16th to 25th	500,000

The meeting decided to convene the Industry's Department Chief Meeting after the Spring Festival.

## 2007 年 1 月 23 日彩管行业总经理（西安）会议记录

会议时间：2007 年 1 月 23 日

会议地点：西安 芳林苑宾馆

与会单位及人员：

北京松下 范文强 黄新文 黄海

咸阳彩虹 邢道钦 郭盟权 王西民 申小琳 姚军 徐高文

赛格日立 杨国钧 郭 鹏

LPD 金昌起 于江南

长沙曙光 杨亚平 冯靖

南京华飞 盛建忠 张德柱 许明晖

上海永新 孙 伟 徐志平 叶 青

三星 SDI 吴翊焕 谢 云

中华映管 刘晓燕

会议主持：杨国钧秘书长

内容：

邢道钦董事长致欢迎词：

2006 年是行业艰难的一年，2005 年全球市场萎缩，但中国市场有所增长，而 2006 年中国市场同时也有萎缩。企业面临着转型，未来 CRT 集中在中国、印度及周边地区，大家作为利益共同体，应该联手探讨行业如何发展。（资源整合）

范文强会长致辞并宣读汤姆逊（新骏）对于本次未出席此次会议原因说明的函件。

信息员代表汇报 06 及 07 年市场情况，阐述严峻的市场趋势（详见附件）

主持人：06 年的库存带到了 07 年，07 年多了 2 个月的产能（上海会议时曾建议停产 1 个月）对于目前的库存大幅上升，价格下跌，大家都十分清楚，应该探讨下一步该如何走。根据报告，06 年底行业存在 500 ~ 600 万库存，07 年 1 月估计会超过 1000 万，希望能够形成一个纲领性的文件，让彩管行业好好生存。所有企业在行业的决定下工作，最近听说几家 LCD 企业要联手，我觉得行业联手行为是对的，希望在座各位老总群策群力，尽快消化行业 1000 万库存。

会长：从全球来看，显示行业正处于胶着状态，FPD 发展到了一个转型期，LCD 全球投入的高峰期已经过去，现在进入第二阶段（整合阶段）。2010 年 LCD 的总产能应该能定住了，原来我们悲观预计到 2010 年 LCD 有 1.7 亿，CRT7000 万，现在觉得未必如此（预计 LCD 产能在 8000 ~ 9000 万），不会达到 1 亿以上。全球 TV 需求为 2.2 亿台，其中 1.1 亿为 FPD，CRT 有 1.1 亿（以中国企业为主）。东南亚生产线会逐步减少（07 年中国 CPT 供应可能会上升到 60%，东南亚 30%，其它 10%）。中国企业应坐在一起，存大同，去小异，联手是主题。目前五大彩电厂联手，力度很大，我们彩管行业分析自己的行业比较多，对彩电、LCD 及全球分析比较少。07 年是新的一年，大家应该指定行业规矩。

主持人：大家都面临困难（包括 SDI），但是没对造成目前困难的原因分析，彩电厂联手，彩管库存从 7 月猛涨，材料价格全面涨价，现在的库存都是高价下采购的材料，成本压力很大，因此应当联手。

### **以下各个公司老总就会议议题发言**

永新：支持行业协会的决定，希望行业能够联合应对，面对生存的窘境，在法律方面可以考虑少一些，建议协会可以统一价格，控制产量；FPD 也限产，上海 TFT 原来计划扩产 70%~80%，现在产能也萎缩。

赛格：全厂计划停产 20 天，其后根据情况停产 10 天。（杨国钧秘书长从 1 月 1 日开始不再负责赛格的彩管销售，主要销售代理日立液晶屏。）

华飞：公司对库存的要求比较高，元旦前已经停产 1 周，春节前后会根据品种停产 2 周或者更久。认为行业协调还是有一定作用力，华飞会从自身及行业利益出发控制产销存。

LPD：LPD 韩国今年 1 季度将停产 4 条线（1 月停 3 条，4 条生产线其中 2.5 条是 CPT 线），部分订单及生产计划将向华飞及长沙转移，中国工厂地位较之之前更为重要，行业一定要控制库存。

LG：12 月 21”/25”停产 10 天。行业成员各自分头停产的力度不够，建议行业统一安排停产；

中华：07 年福州工厂计划生产 450~600 万只，品种是 14” 及 21”。目前福州共有 8 条生产线，已经改造 1 条生产 14”CPT（产能 160 万/年），2 条生产 21”CPT（产能 120 万/条/年）（07 年 7 月份以后计划用生产 CDT 短管的技术生产 21”短管），另还

计划改造第 4 条线，不过要看 08 年后市场情况来定。福州工厂投产 CPT 后，马来西亚中华将减少部分产量，预计若干年以后，中华映管只能保存一个工厂，但因为早期建厂时设备等受到海关监管，监管期还没有达到，所以关闭的时间将是一个较长的预期。中华的口号是“战到最后的一兵一卒”。华映原有五家 CPT 工厂，现在只剩中国福州、马来西亚（先后关闭台湾桃园、英国、台湾杨梅）。华映目前在中国有 6 家工厂，其中包括有 LCD 模组，还收购厦华，做整机业务，下一步不排除建立新的整机厂（目前和京东方也在谈洽）。

SDI：三星是严格按照订单生产，逐步安排停产；SDI 认为竞争对手是 LCD，是彩管行业库存最少的。

彩虹：重视上海会议精神，限产维持 10~20 天，会根据此次会议精神安排产销存。行业协会为国家及行业做出了很大贡献，但就目前行业情况应做出一些约束，要前瞻性的了解如何使行业走出困境。并且建议行业协会更名，如“显示器件行业协会”等等，吸收新会员，扩大视野。

北京松下：呼吁上下游一起开会，最好有彩电厂牵头。要让彩电厂认识到维持 CRT 行业发展是 TV 厂的重要命题。03 年的时候，北松原计划在北京再盖工厂，最后取消了决议，现在看来是明智的。希望华映也能考虑，在向福州工厂转移的同事，马来西亚工厂调整产能，整体平衡。同时建议马来西亚工厂多往欧洲出口。（马来西亚有关税优势，中国——欧洲 14/马来西亚——欧洲 7.9）。06 年北松加大出口力度，出口占销售 55%。北松元旦停 3 天，目前北松有 130 多个型号，库存比较

难控制，今年要专门清理品种，提高整体对应市场的能力。希望 07 年行业能控制产销平衡，行业要增加出口，增强全球竞争力。关于申请国家恢复出口退税的事宜，以前行业所做的工作没有对准目标，目前已经联系了一个财政部下属的咨询公司进行推广，如果成功，将要收取一定费用，不成功分文不取。

杨秘书长：此次会议方针：限产、压库、保价

范会长：会议形成新闻稿，以便大家统一口径。（注意信息安全和信息宣传，会议内容不要外传。）

#### 07 年春节期间停产时间及预期库存

	2 月	预计 2 月底库存量
赛格日立	10 日~28 日	40 万
上海永新	16 日~28 日	40 万
南京华飞	16 日~28 日	30 万
长沙 LG	10 日~25 日	25 万
中华映管	15 日~28 日	0
三星 SDI	15 日~28 日	20 万
彩虹	15 日~28 日	50 万
北京松下	16 日~25 日	50 万

会议决定：春节后召开行业部长会议。

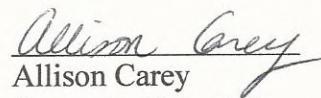


STATE of NEW YORK      )  
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COUNTY of NEW YORK    )        ss:  
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**CERTIFICATE OF ACCURACY**

This is to certify that the attached document, "CHU00047663 - CHU00047674" originally written in *Chinese* is to the best of our knowledge and belief, a true, accurate and complete translation into *English*.

Dated: December 17, 2014

  
Allison Carey  
Consortra Translations

Sworn to and signed before ME this  
17th day of December,  
2014.

  
Notary Public

JAMES G. MAMERA  
Notary Public- State of New York  
No. 01MA6157195  
Qualified In New York County  
My Commission Expires December 4, 2018

Your  
legal  
translation  
partner

## 2007 Q1 CRT Industry General Managers Conference

Xi'an  
January 23, 2007

[auto date]

## Conference Agenda

9:00-9:30 President Xing's Welcome Speech and Conference Chairman's Welcome Speech

9:30-10:00 Report on Industry's Current Status

10:00-11:00 Statements by Industry Leaders

12:20- Luncheon Reception Hosted by Irizo

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## Conference Topics

- Review and analysis of market demand and supply for 2006
- Data for 2007 Q1 and market forecast for 2007
- Strengthening communication and cooperation in CRT industry; together welcoming market challenges
- Collective planning of long-term development for CRT industry

[auto date]

## 2006 Demand and Supply Analysis

- In 2006, our industry showed growth in a recovery mode. Compared with 2005, there was an 11.5% increase in production; 6.7% increase in sales; 3.87% decrease in domestic sales; and a 128% increase in inventory.
- The restructuring and closing in overseas CRT makers caused a 27% increase in export (including same day import and export activities at the same port). However, due to the 2006 CRT import far exceeded the forecasted amount (net import 11.12M), which is a result of mostly the CRT dumping effect from Malaysia and Thailand (factories in these two countries have been closed by the end of 2006; the effect will be limited for 2007.), the volume of imports has far exceeded expectation in 2006 .
- Because color TV makers made purchases in advance in the second Quarter, and cleared the strategic inventory in the fourth Quarter, this year has seen neither a weak off-season nor a strong peak season.
- Because the changes in supply and demand have made the CRT inventory to increase every month in the fourth season, reaching over 3,000,000 by the end of the year.

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# 2006 Market Supply and Demand Analysis

2006 Supply and Demand Trend of Color TV and CRT

Color TV Makers' Production Forecast

Unit of measure:10,000 pieces/10,000 sets

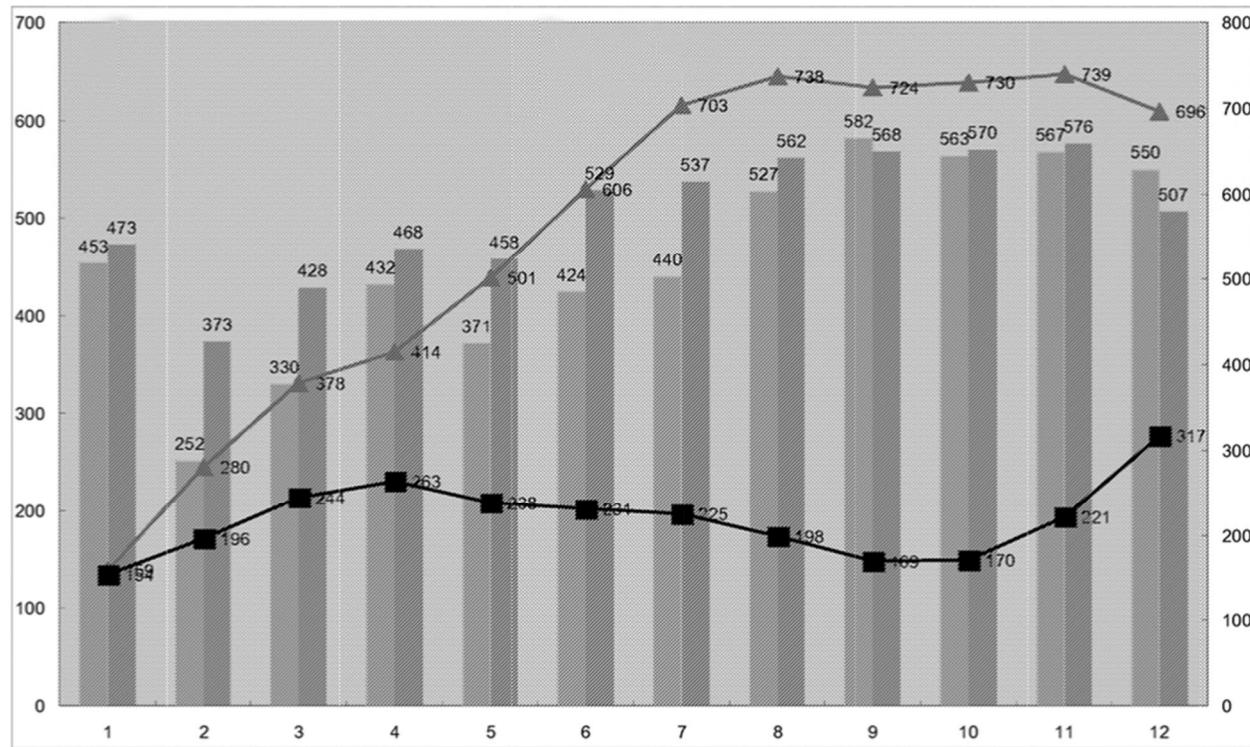
Month	06.01	06.02	06.03	06.04	06.05	06.06	06.07	06.08	06.09	06.10	06.11	06.12	Estimate
CHONGHONG	70	53	50	52	47	58	62	61	80	80	90	90	783
SKYWORTH	60	28	32	55	55	52	68	73	80	85	76	78	742
KONKA	75	40	35	60	50	67	70	74	90	100	105	105	871
TTE	95	60	107	111	90	95	92	113	119	120	110	95	1207
HI SENSE	55	13	20	50	45	59	50	65	75	75	72	80	659
HAIER	45	15	20	30	25	30	45	51	70	45	50	60	486
Above Total	400	209	264	358	312	361	387	437	514	505	493	508	4748
Projected Total Color TV Production	533	322	406	519	446	501	545	652	714	673	657	635	6604
Net import of CRT	80	70	76	87	75	77	405	125	132	110	90	85	1112
Available domestic CRT quantity	453	252	330	432	371	424	440	527	582	563	567	550	5492

CRT Production Forecast

THOMSON	75	59	69	80	69	78	83	99	100	93	86	80	971
LPD-HE	60	61	64	66	57	71	78	80	79	81	80	75	852
LPD-OG	57	54	60	58	60	64	59	64	63	62	63	50	714
NOVEL	51	36	30	31	33	43	44	43	48	41	50	42	492
LRLOO	99	79	109	117	111	130	130	135	135	135	132	112	1424
BMOC	71	63	75	74	72	77	82	83	77	88	80	70	912
SDI	78	62	68	79	92	96	105	105	105	102	96	79	1067
SEG	46	37	48	50	46	51	53	50	59	57	59	55	611
Projected Total CRT Production	537	451	523	555	540	640	634	659	666	659	646	563	7043
Net export	64	78	95	87	82	81	97	97	98	89	70	56	994
Current Month Difference between CRT Import and CRT Export	16	-8	-19	0	-7	-4	8	28	34	21	20	29	
Domestic Supply of CRT	473	373	428	468	458	529	537	562	568	570	576	507	6049
Monthly Difference between Supply and Demand	20	121	98	36	87	105	97	35	-14	7	9	-43	
CRT Inventory	159	280	378	414	501	606	703	738	724	730	739	696	
Inventory per Industry Exchanged Data	154	196	244	263	238	231	225	198	169	170	221	317	
Grey Inventory	5	84	134	151	263	375	478	540	555	560	518	379	

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## 2006 Market Supply and Demand Analysis Chart



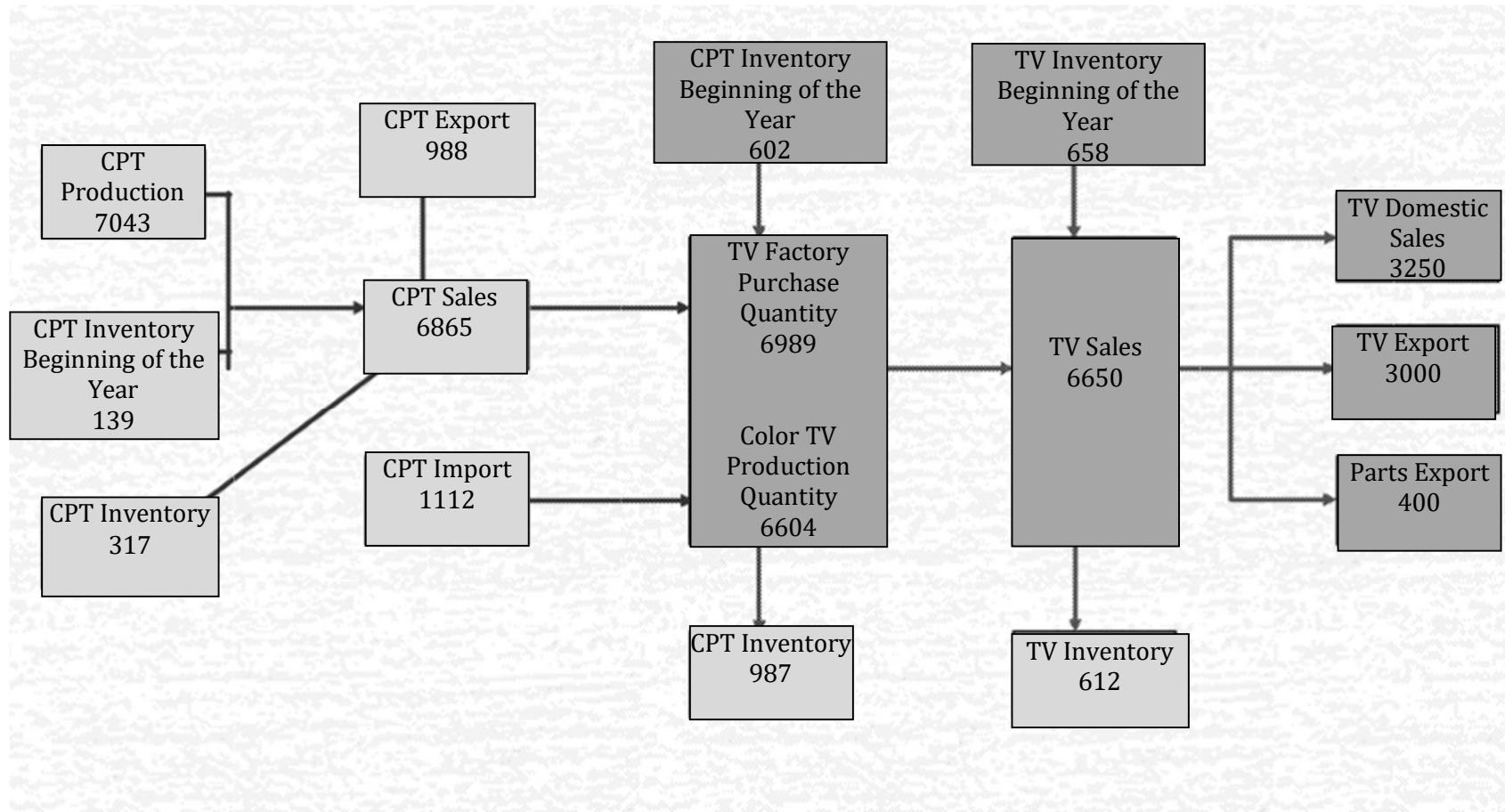
Available domestic CRT quantity

CRT domestic supply quantity

CRT Inventory  
[auto date]

Inventory per Industry Exchanged Data

## 2006 CRT Supply and Demand Balancing Chart



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## 2007 Q1 Market Forecast

- Currently, most makers have not made definite production plans for the rest of Q1. If the CRT industry continues to operate at full load, the supply and demand situation will further deteriorate. In addition, the impact of price surge in raw materials will cause crisis for CRT sales in Q1 in 2007.
- With the 2007 Chinese Lunar New Year being in late February, the peak season for color TV sales will be later than previous years. At the same time, color TV makers are even more cautious about the purchase of CRT and color TV productions, in order to reach their goal of limiting production and control inventory.
- In 2007, there will be more companies entering the Chinese CRT industry. The production capacity will increase 12.7% more than 2006 (10,800,000 pieces).

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# 2007 Market Supply and Demand Analysis

2007 Supply and Demand Trend for Color TV and CRT

Color TV Makers' Production Forecast

Unit of Measure: 10,000 pieces/10,000 sets

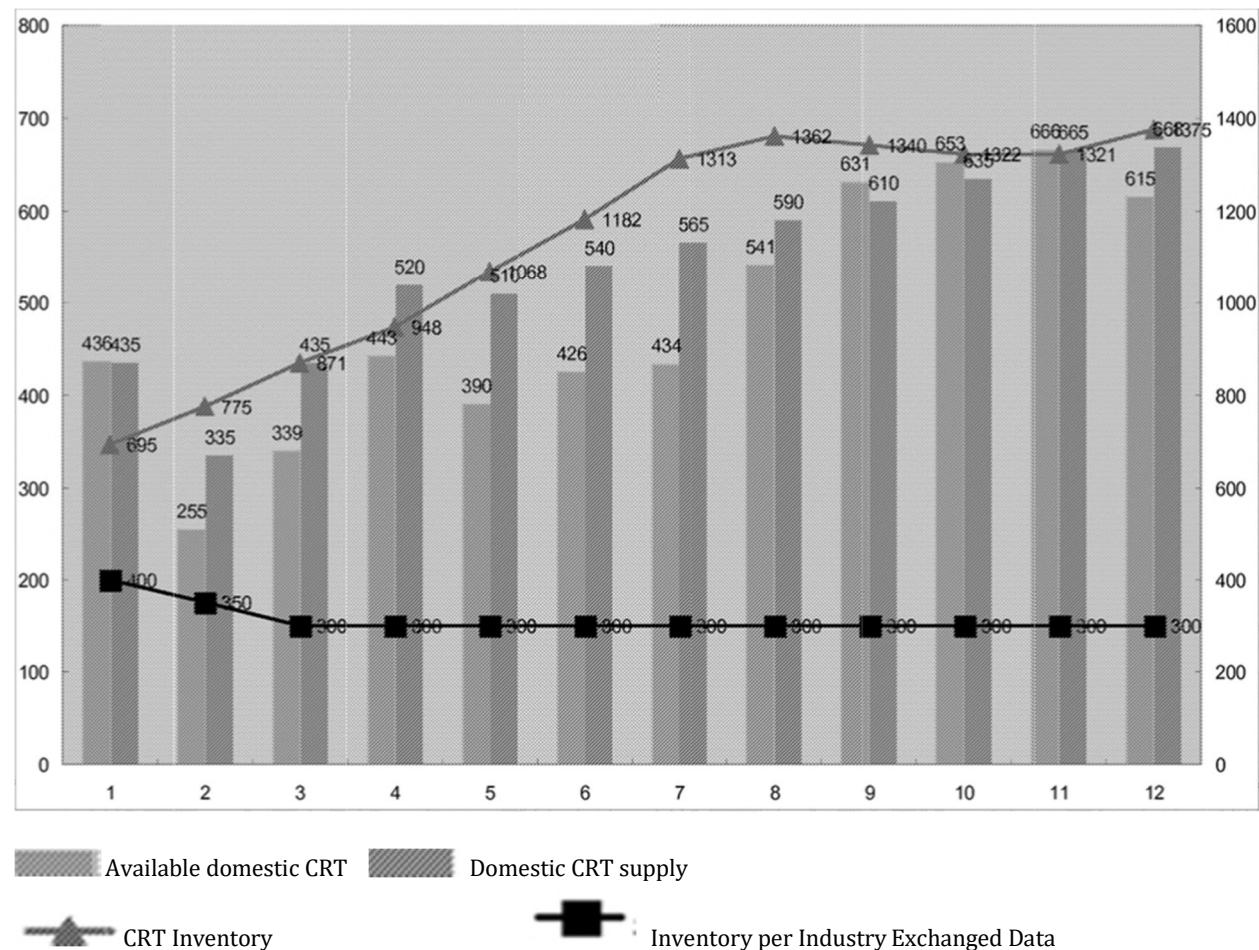
Month	07.01	07.02	07.03	07.04	07.05	07.06	07.07	07.08	07.09	07.10	07.11	07.12	Estimate
CHONGHONG	50	20	20	40	50	50	50	50	80	75	75	90	650
SKYWORTH	50	25	30	50	50	50	55	65	80	85	80	80	700
KONKA	70	50	50	60	50	70	70	80	100	120	120	110	950
TTE	95	60	100	110	90	95	90	100	110	120	120	110	1200
H SENSE	50	15	20	50	45	50	50	65	75	75	75	80	650
HAI ER	45	15	20	30	30	30	45	50	60	60	60	55	500
Total Above	360	185	240	340	315	345	360	410	505	535	530	525	4650
Projected total Color TV Production	486	285	369	493	450	486	514	621	711	733	716	665	6529
CRT net import	50	30	30	50	60	60	80	80	80	80	50	50	700
Available domestic CRT	436	255	339	443	390	426	434	541	631	653	666	615	5829

CRT Production Forecast

THOMSON	65	55	65	80	70	80	85	95	95	100	100	100	990
LPD-HE	65	50	60	65	55	70	75	80	80	80	80	78	838
LPD-OG	45	40	50	60	60	60	60	65	65	65	65	65	695
NOVEL	25	25	30	35	35	45	45	45	50	50	50	50	485
LRLOO	100	80	130	140	140	130	140	140	140	140	140	140	1560
BMOC	70	40	50	70	65	70	80	80	80	90	90	90	875
SDI	65	60	70	80	80	80	85	90	90	100	100	100	1000
SEG	50	35	50	50	50	50	50	50	60	60	60	55	620
CPT	10	20	20	30	40	45	45	50	50	50	50	50	460
Projected Total CRT Production	495	405	525	610	595	630	665	690	710	735	735	728	7523
Net export	60	70	90	90	85	90	100	100	100	100	70	60	1015
Current Month Difference between CRT Import and CRT Export	-10	-40	-60	-40	-25	-30	-20	-20	-20	-20	-20	-10	
Domestic Supply of CRT	435	335	435	520	510	540	565	590	610	635	665	668	6508
Monthly Difference between Supply and Demand	-1	80	96	77	120	114	131	49	-21	-18	-1	53	
CRT Inventory	695	775	871	948	1068	1182	1313	1362	1340	1322	1321	1375	
Inventory per Industry Exchanged Data	400	350	300	300	300	300	300	300	300	300	300	300	
Grey Inventory	295	425	571	648	768	882	1013	1062	1040	1022	1021	1075	

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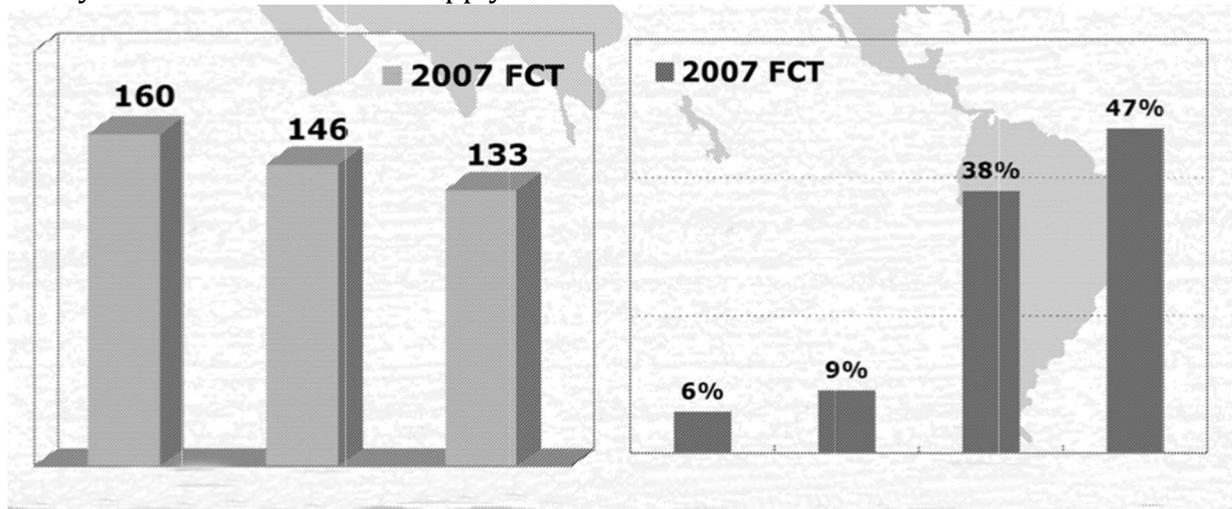
## 2007 Industry Supply and Demand Analysis Chart



[auto date]

## 2007 Summary of the Global Supply and Demand Relationship for CRT/Color TV

- With worldwide CRT industry reducing production and closing lines/plants , it is estimated that by 2006, the worldwide CRT supply will be approximately 160,000,000 pieces. Compared with the worldwide CRT demand of 150,000,000 sets of color TV, the CRT's supply and demand relationship maintains a state of equilibrium.
- The Chinese CRT industry's position in the worldwide market is becoming increasingly more prominent, accounted for nearly 50% of the worldwide supply.



Color Picture Tube Supply    Color TV Production    Color TV Demand    Europe    America    Asia/Pacific Region    China

[auto date]

**Thank You, Everyone!**

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# 2007年Q1彩管行业总经理会议

西安

2007年1月23日

{auto date}

# 会议议程

✓ 9:00 ~ 9:30 邢总致欢迎辞、会长讲话

✓ 9:30 ~ 10:00 行业现状通报

✓ 10:00 ~ 11:00 与会领导发言

✓ 12:20 ~ 彩虹设午宴

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# 会议议题

- ◆ 2006年市场供求分析回顾
- ◆ 2007年Q1及2007年市场预测
- ◆ 彩管行业加强沟通与协作,共同迎接市场挑战
- ◆ 共谋彩管行业长远发展

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# 2006年供求关系分析

- 2006年行业处于恢复性增长。产量比2005年同比增长11.5%，销量同比增长6.7%，内销同比减少3.87%；库存同比增长128%。
- 国外彩管重组和关闭，使得国内彩管出口（包括一日游）增长27%。但是2006年彩管进口量大于预期值(净进口1112万)，主要受马来西亚和泰国向国内倾销彩管的影响(由于此两地工厂已于'06年末关闭,对'07年影响有限)
- 由于彩电厂在第二季度提前采购，在第四季度消化战略库存，使得本年度彩管销售呈现淡季不淡，旺季不旺的局面。
- 由于供求变化使得彩管库存量在第四季度逐月上升，截止年底超过300万。

# 2006年市场供求分析表

## 2006年彩电彩管供求趋势

### 彩电厂生产预测

月份	06.01	06.02	06.03	06.04	06.05	06.06	06.07	06.08	06.09	06.10	06.11	06.12	总计
CHONGHONG	70	53	50	52	47	58	62	61	80	80	80	90	783
SKYWORTH	60	28	32	55	55	52	68	73	80	85	76	78	742
KONKA	75	40	35	60	50	67	70	74	90	100	105	105	871
TTE	95	60	107	111	90	95	92	113	119	120	110	95	1207
H.SENSE	55	13	20	50	45	59	50	65	75	75	72	80	659
HAIER	45	15	20	30	25	30	45	51	70	45	50	60	486
以上 TOTAL	400	209	264	358	312	361	387	437	514	505	493	508	4748
彩电生产推总	533	322	406	519	446	501	545	652	714	673	657	635	6604
其中净进口彩管量	80	70	76	87	75	77	105	125	132	110	90	85	1112
可使用国产彩管量	453	252	330	432	371	424	440	527	582	563	567	550	5492

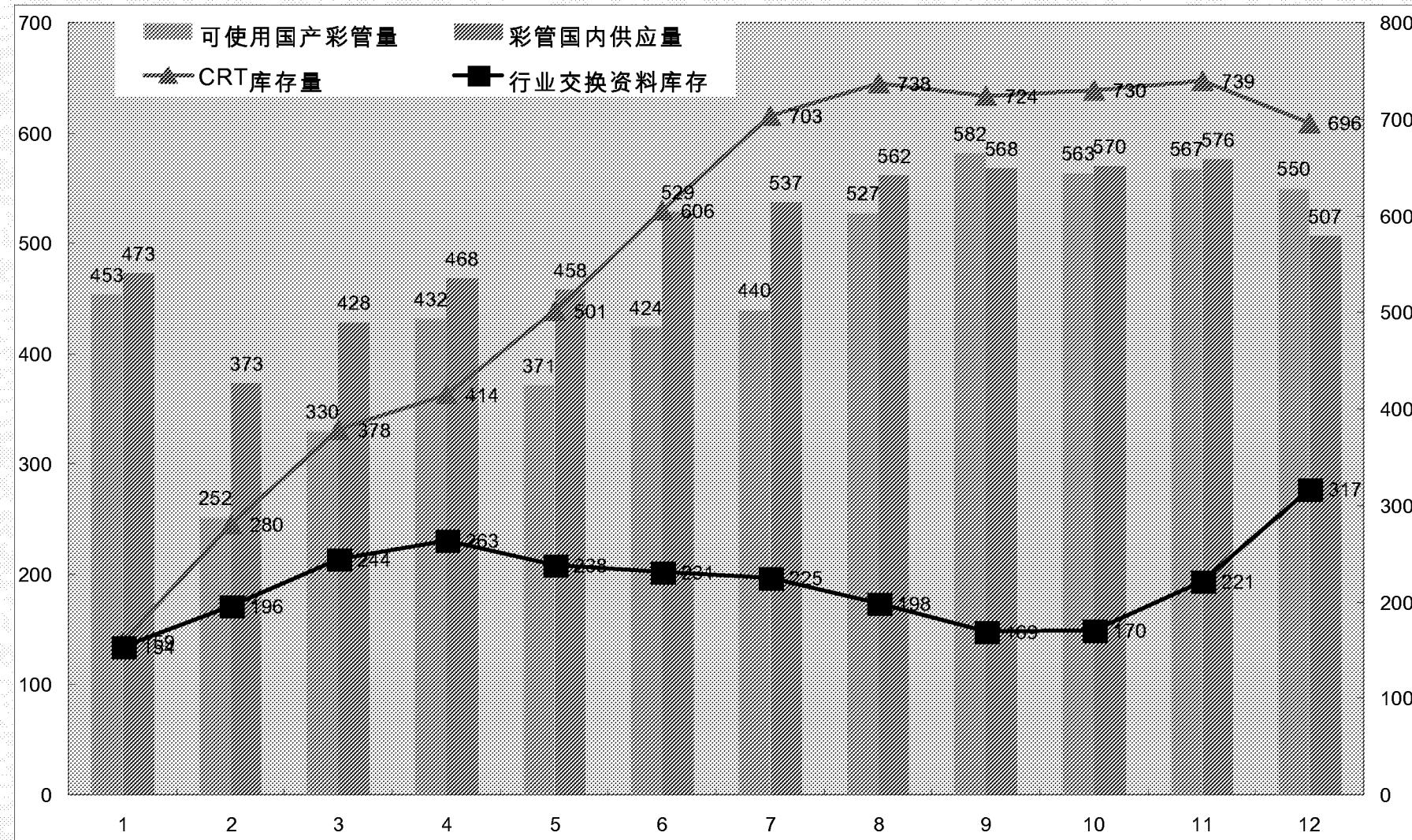
### 彩管生产预测

THOMSON	75	59	69	80	69	78	83	99	100	93	86	80	971
LPD-HF	60	61	64	66	57	71	78	80	79	81	80	75	852
LPD-CG	57	54	60	58	60	64	59	64	63	62	63	50	714
NOVLE	51	36	30	31	33	43	44	43	48	41	50	42	492
LRCO	99	79	109	117	111	130	130	135	135	135	132	112	1424
BMOC	71	63	75	74	72	77	82	83	77	88	80	70	912
SDI	78	62	68	79	92	96	105	105	105	102	96	79	1067
SEG	46	37	48	50	46	51	53	50	59	57	59	55	611
彩管生产推总	537	451	523	555	540	540	634	659	666	659	646	562	7043
净出口	64	78	95	87	82	81	97	97	98	89	70	56	994
本月彩管进出口差	18	-8	-13	0	-7	-4	8	28	34	21	20	23	
彩管国内供应量	473	373	428	468	458	529	537	562	568	570	576	507	6049
每月需求量	20	121	98	36	87	105	97	35	-14	7	9	-43	
CRT库存量	159	280	378	414	501	606	703	738	724	730	739	696	
行业在库率库存	154	196	244	263	238	231	225	198	169	170	221	317	
绿色库存	5	84	134	151	263	375	478	540	555	560	518	379	

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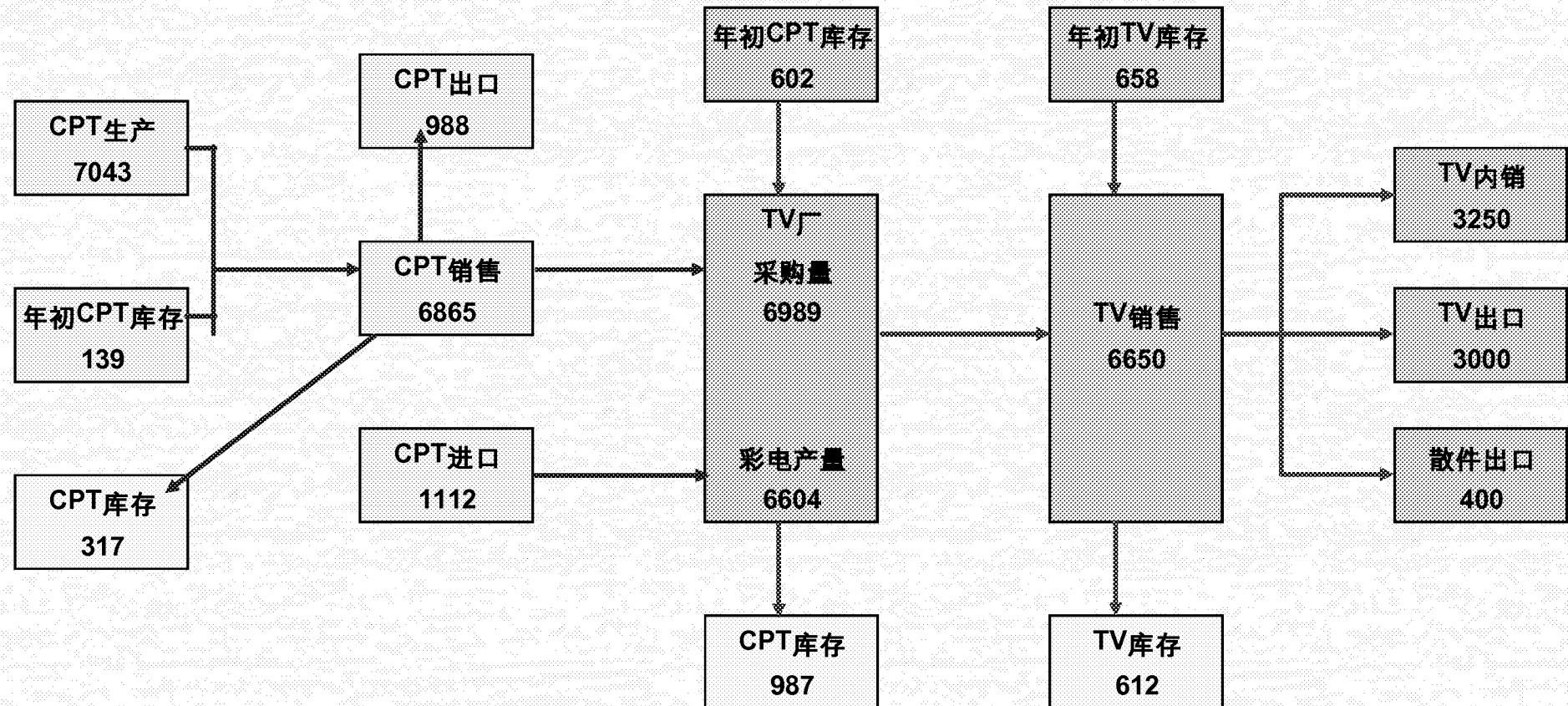
# 2006年市场供求分析图

万只



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# 2006年彩管供求关系平衡图



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# 2007年Q1市场预测

- 目前各家尚未对后续1Q的生产作出明确的计划，如果CRT行业仍满负荷生产，供求关系将进一步恶化，并且受原材料涨价影响，2007年Q1彩管销售将出现危机。
- 2007年的春节在2月中下旬，彩电销售旺季比往年延迟，同时彩电厂的彩管采购和彩电生产将更加谨慎，以限产压库为宗旨。
- 2007年中国彩管行业会有新加入者，产能将比2006年增加12.7%（1080万只）。

# 2007年市场供求分析表

## 2007年CRT彩电彩管供求趋势

万只/万台

### 彩电厂生产预测

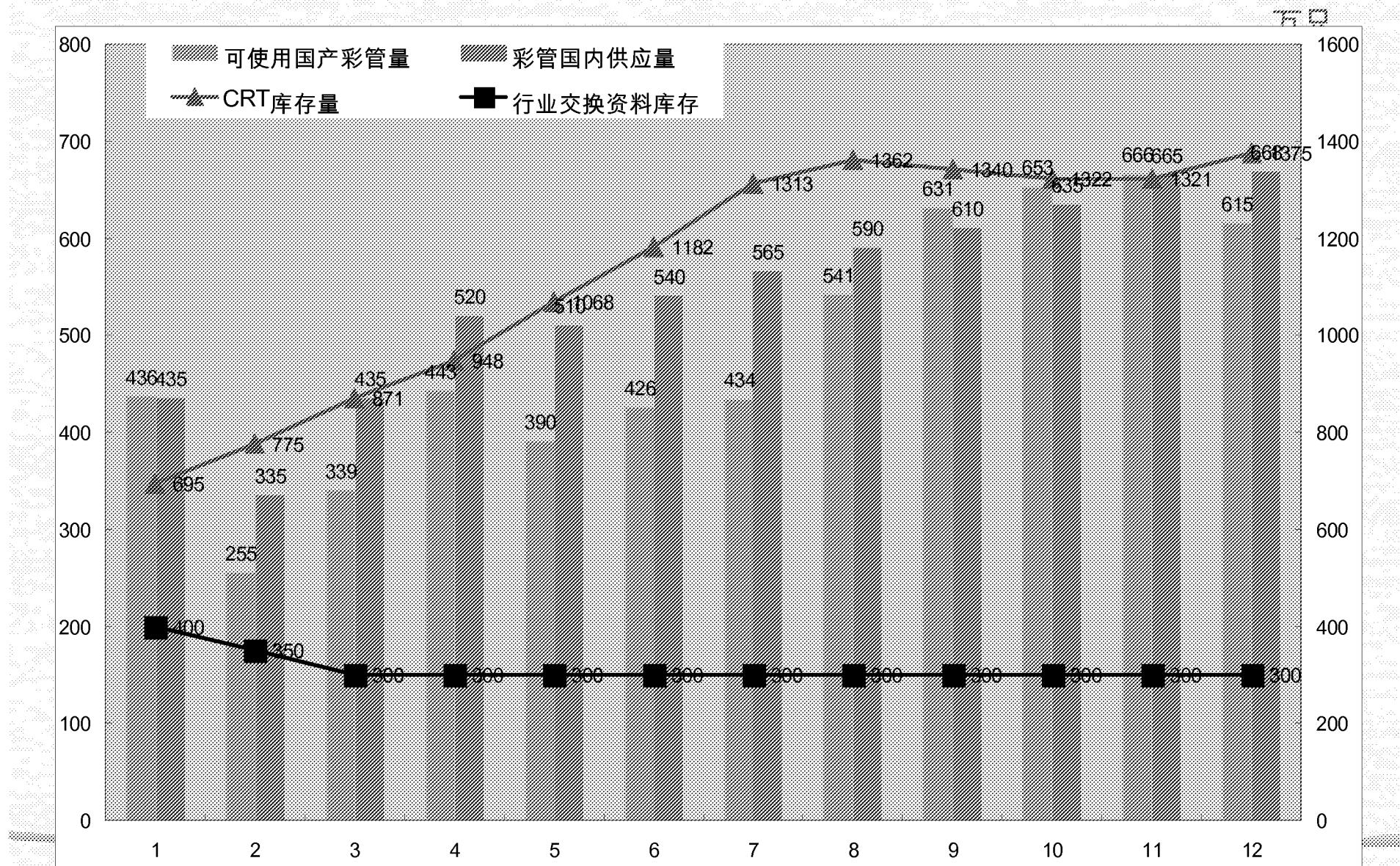
月份	07.01	07.02	07.03	07.04	07.05	07.06	07.07	07.08	07.09	07.10	07.11	07.12	总计
CHONGHONG	50	20	20	40	50	50	50	50	80	75	75	90	650
SKYWORTH	50	25	30	50	50	50	55	65	80	85	80	80	700
KONKA	70	50	50	60	50	70	70	80	100	120	120	110	950
TTE	95	60	100	110	90	95	90	100	110	120	120	110	1200
HISENSE	50	15	20	50	45	50	50	65	75	75	75	80	650
HAIER	45	15	20	30	30	30	45	50	60	60	60	55	500
以上 TOTAL	360	185	240	340	315	345	360	410	505	535	530	525	4650
彩电生产推总	486	285	369	493	450	486	514	621	711	733	716	665	6529
其中净进口彩管量	50	30	30	50	60	60	80	80	80	80	50	50	700
可使用国产彩管量	436	255	339	443	390	426	434	541	631	653	666	615	5829

### 彩管生产预测

THOMSON	65	55	65	80	70	80	85	95	95	100	100	100	990
LPD-HF	65	50	60	65	55	70	75	80	80	80	80	78	838
LPD-CG	45	40	50	60	60	60	60	65	65	65	65	65	695
NOVEL	25	25	30	35	35	45	45	45	50	50	50	50	485
LRCO	100	80	130	140	140	130	140	140	140	140	140	140	1560
BWDC	70	40	50	70	65	70	80	80	80	90	90	90	875
SDI	65	60	70	80	80	80	85	90	90	100	100	100	1000
SEG	50	35	50	50	50	50	50	50	60	60	60	55	620
OPT	10	20	20	30	40	45	45	50	50	50	50	50	460
彩管生产推总	495	405	525	610	595	630	665	690	710	735	735	728	7523
净出口	60	70	90	90	85	90	100	100	100	100	70	60	1015
本月彩管进出口差	-10	-40	-60	-40	-25	-30	-20	-20	-20	-20	-20	-10	
彩管国内供应量	435	335	435	520	510	540	585	590	610	635	665	683	6508
每月供需差	-1	80	26	77	120	114	131	49	-21	-18	-1	53	
CRT库存量	695	775	871	948	1068	1182	1313	1362	1340	1322	1321	1375	
行业交货及出库量	400	350	300	300	300	300	300	300	300	300	300	300	
库存变化	295	425	571	648	768	882	1013	1062	1040	1022	1021	1075	

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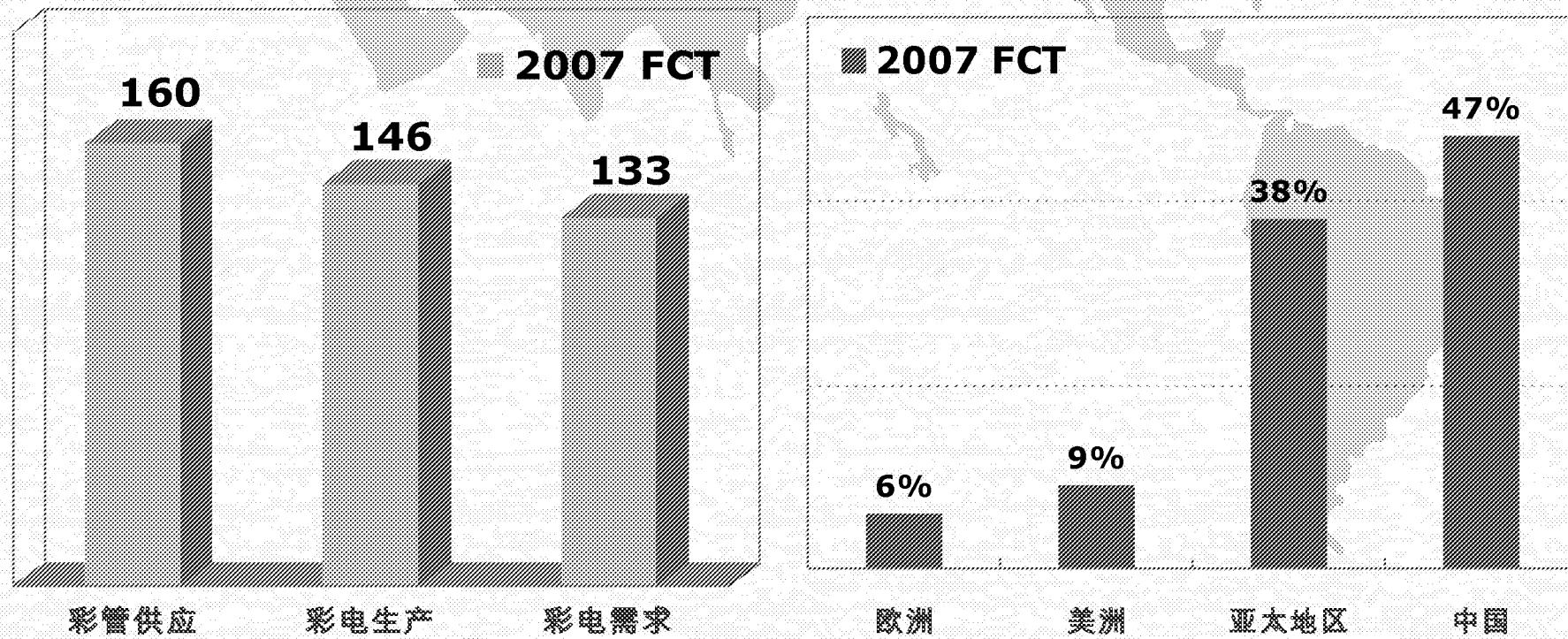
# 2007年市场供求分析图



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# 2007年全球彩管/彩电供求关系总述

- 全球彩管线体的减产及关闭线体，预计到2006年，全球彩管可供应量约有1亿6千万只，相比CRT彩电全球1亿5千万台的总需求量，彩管供求关系保持基本平衡状态。
- 中国彩管在全球的市场地位越来越重要。供应量接近50%。



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谢谢各位！

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